

# MANAGED NETWORK ENABLES DATA-CENTRIC CUSTOMER ENGAGEMENT AND A CLOUD-ENABLED BUSINESS

## COMPANY PROFILE

RSA Group, part of IMS Holdings (Pty) Ltd, specialises in the sales and marketing of fresh fruit and vegetables on behalf of farmers in all varieties of channels: markets, export, retail and direct. The group has 12 companies, including offices and warehouses.



SOUTH AFRICA



RETAIL



*The Profreshionals*

## USE CASE

RSA Group modernised its network, using Wi-Fi as the main connectivity platform. The company wanted all users and devices to be monitored and dynamically assigned to an appropriate VLAN based on their ID, MAC address, role and policy-based privileges. Data from the Aruba network and easy integration with Skyfii analytics provide valuable insights.

## REQUIREMENTS

- A fully managed network as a service to replace and consolidate an old, disjointed network
- Centrally managed network with reporting and ticket-management capabilities as well as uncompromised security and integration with Azure AD and Skyfii
- Data and intelligence-based insight and analytics

## SOLUTIONS

Hosted managed service by MySky Networks; Aruba Instant APs; AirWave Network Management; AirWave IGC; ClearPass and Role-Based Policy Management; Integration with Azure AD & Skyfii Analytics

## OUTCOMES

- Benefits from OPEX-based MSP model
- Hosts proactive management, security and analytics platforms in the cloud
- Unifies the network across HQ and 11 businesses that are part of the group, with templates for additional sites
- Delivers dynamic VLAN assignment and access orchestration
- Enables voice app SIP prioritisation
- Reduces SSIDs from five to two

**aruba**  
a Hewlett Packard  
Enterprise company

## RETAIL

"Empowered by the Aruba architecture, MySky Networks provides a managed service for our head office and 11 business sites. The support is great and often lets us know about issues on the network before we are even aware of them."

**YOLANDÉ CASTLE**  
**GROUP INFORMATION**  
**TECHNOLOGY MANAGER**

*IMS Holdings (Pty) Ltd*



*The Profreshionals*

